

## Appendix 2 - Bridge Programme Providers and their usage

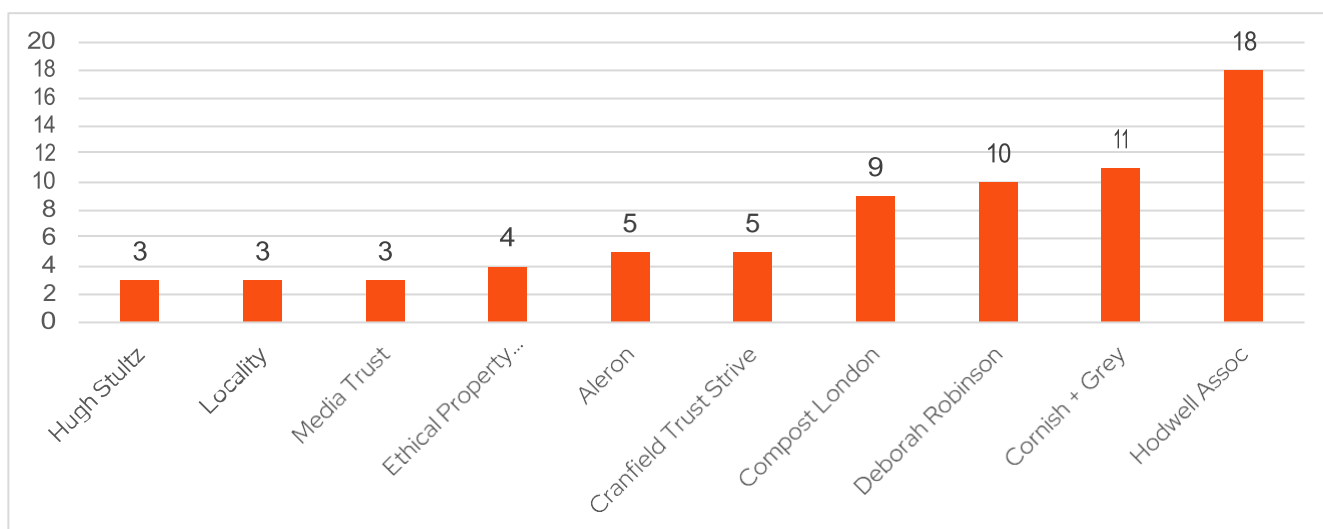
The opportunity to become a support Provider was advertised by CBF and a mix of paid consultants and voluntary sector organisations responded. These were screened by CBF, Rocket Science, Cranfield Trust and Locality to ensure that there was a suitable skill mix to cover anticipated requests for support.

In considering each request for support, the Connectors decided which Provider would be best suited to working with the grantee, this was agreed in discussion with the grantee. A full list of Providers is at the end of this document.

Some Providers have been more active in the programme than others, although overall, the list has been well used (see Appendix for Providers actively involved in the Programme). Of the Programme's top activity areas:

- **10** different Providers have delivered support in strategic/business planning.
- **5** Providers have supported fundraising projects
- **7** Providers have carried out governance support projects
- **4** different Providers have delivered impact support

The graph shows most active Providers across all topics (by number of support activities delivered):



15 Providers have delivered one support activity only. While the range of Providers has covered the needs of grantees well, it would be worth reviewing the Provider pool to explore whether additional areas of expertise are needed, and to agree the best approach to recruiting, managing and engaging Providers. Active Providers cover a range of different types of organisation/individuals:

- 11 are registered charities
- 7 are companies
- 6 are independent consultants
- 3 are CICs

While a substantial number of charities have been engaged as Providers, the largest volumes of activity overall have been delivered through independent consultants and commercial consultancy firms. There is an opportunity for the Bridge Programme to have a wider impact by increasing engagement with Providers which are voluntary organisations, to ensure that funds are being reinvested directly in the sector.

## LIST OF APPROVED PROVIDERS

**Bold text** shows providers which have been actively involved in the Programme.

<b>Ade Sawyerr</b>	Independent Consultant
<b>Aleron</b>	Management Consultancy
<b>Anti-Tribalism Movement</b>	Registered charity
<b>Beth Crackles/Cracking Charity Support</b>	Independent Consultant
<b>Black Fundraisers UK</b>	Charity – part of Institute of Fundraising
<b>CAN Invest</b>	Registered charity
<b>Compost London CIC</b>	CIC
<b>Cornish and Grey</b>	Consultancy
<b>Cranfield Trust</b>	Registered charity/volunteering organisation
<b>Deborah Robinson</b>	Independent Consultant
<b>Ethical Property Foundation</b>	Registered charity
<b>Getting on Board</b>	Registered charity
<b>Hodwell Associates</b>	Management Consultancy
<b>Hugh Stultz</b>	Independent Consultant
<b>Julia Slay Consulting</b>	Independent Consultant
<b>LEAP Fundraising</b>	Fundraising Consultancy
Lev Pedro & Associates	
<b>Lightful</b>	Digital Consultancy Company
Lin G Consulting	Independent Consultant
<b>Locality</b>	Registered charity
<b>Media Trust</b>	Registered charity/volunteering organisation
<b>NCVO</b>	Registered charity
<b>No Stone Unturned</b>	Fundraising Consultancy
<b>NPC</b>	Registered charity
<b>Pastel Digital</b>	Digital Company
Reach Volunteering	Registered charity/volunteering organisation
Revolving Doors Agency	Registered charity
<b>Sarah Goddard (Fundraiser Sarah)</b>	Independent Consultant
<b>Shared Assets Ltd</b>	CIC
<b>Sporting Assets</b>	Management Consultancy
<b>The Foundation for Social Improvement</b>	Registered charity – now closed
The Social Investment Consultancy	Consultancy company
<b>The Ubele Initiative</b>	CIC
Tulba Consulting Limited	Management Consultancy
Vicky Ling	Independent Consultant
Voluntary Action Lewisham (Metro)	Registered charity